

Timur Rudyak **Nevada Residential Services**

Las Vegas, Nevada • 13 Employees • 6 Years in Business • \$3.5M Annual Revenue • Brand Sold: American Standard

Why did you decide to select Contractor University and the Business Accelerator Program as one of your growth benefit selections?

I've seen that to get to a set target, you need to study. Say, if you want to go from \$1M in gross revenue to \$5M, you need to study and understand what you need to work on to grow. Contractor University has information on what you need to study to start growing.

What elements of the Contractor University platform have you found most helpful and what portions have you utilized the most?

The Gary Elekes videos have been very helpful. They are in depth and because they're on demand, I can go back and watch them over and over and submit questions about them via the online "Ask the Experts" form.

What have you been able to improve in your business as a result of the Contractor University platform?

In any business, you have a list of things to do. From the Gary Elekes videos I was able to better prioritize the things that are most critical to generating revenue. By doing that, I was then able to focus on proper pricing for installation.

How would you compare the Contractor University platform to other business training programs you have used/experienced in the past?

I have wanted to grow my business for a while. I had the ambition and looked everywhere I could but I was unable to find what I needed. I didn't even know what I needed to be looking for. But when I found Contractor University, I was able to find information on everything I needed and more, and from that I was able to start growing.

What would you tell other contractors who may be considering Contractor University as one of their growth benefit selections?

If you have ambition and you're hungry to learn how to become a better business owner, Contractor University is very helpful. There are hours of videos that give you the answers and information you need to grow your company.

